

**New York State Thruway Authority
RFP #18C15
Design, Construction, Financing, Operation
and Maintenance of 27 Service Areas
on the New York State Thruway**

**Authority Responses to Written Questions
December 27, 2018**

On October 15, 2018, the New York State Thruway Authority (“Authority”) issued a Request for Proposals for Design, Construction, Financing, Operation and Maintenance of 27 Service Areas on the New York State Thruway, which was amended by Addendum No. 1 dated November 8, 2018 and by Addendum No. 2 dated December 21, 2018 (the “RFP”). Pursuant to the RFP, all prospective Proposers have the opportunity to submit written questions concerning this RFP to the Authority up to, and including, December 31, 2018.

Please note that pursuant to Addendum No. 3, being issued concurrently with these Authority Responses, the deadline for submitting questions and other Key Dates described in Section 1.2 of the RFP are being changed. Please see below and Addendum No. 3.

Below are some questions that the Authority received on or before 11/06/2018 and the Authority’s responses to such questions in accordance with Section 1.2 of the RFP.

Q1: The current proposal submission deadline of February 11th will not accommodate ample project due diligence. Please provide rationale for the February 11th submission deadline. We would note that, typically, projects with this level of complexity would have significantly longer timelines for binding proposal submissions.

A1: Please see Addendum No. 3 being issued concurrently with these Authority Responses to Written Questions. The deadline for submission of written questions is being changed to January 31, 2019, and the due date for proposals is being changed to March 14, 2019. Also, the deadline for the Authority to respond to written questions is being changed to February 14, 2019, and additional site visits upon request by Proposers will be held in January 2019.

Q2: We would expect full day site visits as part of an adequate due diligence process; based on the current timeline, this would be challenging to accomplish for all 27 plazas prior to the February 11th proposal submission deadline.

A2: The site visit schedule was set forth in RFP Section 1.4.2. Please also see Response A1 above.

**New York State Thruway Authority
RFP #18C15**

Design, Construction, Financing, Operation and
Maintenance of 27 Service Areas on the New York State Thruway

December 27, 2018

ADDENDUM NO. 3

Notice is hereby given that the following Addendum No. 3 shall be made part of RFP #18C15 issued by the Authority on October 15, 2018 as amended by Addendum No. 1 dated November 8, 2018 and by Addendum No. 2 dated December 21, 2018 (the "RFP").

Each Proposer shall acknowledge receipt of this Addendum No. 3 in the cover letter submitted as part of their Proposal.

Addendum No. 3 consists of the following changes to the RFP:

NOTE: Material to be deleted is in [], material to be added is in bold and underlined.

Change No. 1 – The dates for the "Issuance of Written Responses" and the "Proposal Due Date" of Section 1.2 – Key Dates of the RFP are hereby changed as follows:

Section 1.2 – Key Dates

Provided below is a tentative schedule for the milestones in this RFP process, listed in the order of occurrence. The Authority reserves the right to change any or all of these dates as it deems necessary or convenient in its discretion; in the event of such a date change, the Authority will issue an Addendum pursuant to Section 1.8 notifying all interested parties of such change.

<u>Event</u>	<u>Date</u>
RFP Issuance	October 15, 2018
Pre-Proposal Conference Registration	November 7, 2018
Non-Mandatory Pre-Proposal Conference	November 13, 2018
Site Visits / Inspections Begin	November 14, 2018
Site Visits / Inspections End	November 16, 2018
Deadline for Written Questions	[December 31, 2018] <u>January 31, 2019</u>
Official Responses to Written Questions (on or before)	[January 15, 2019] <u>February 14, 2019</u>
Additional Site Visits Upon Request by Proposers	[December 2018] <u>January 2019</u>
Proposal Due Date	[February 11, 2019] <u>March 14, 2019</u> (No later than 3:00 PM EST)

All responsive Proposals will be publicly disclosed in the meeting agenda of the Finance Committee of the Thruway Board at which the selection of the Successful Proposer and award of the Lease Agreement is considered for approval. See Section 3.3 -Confidentiality and Information Disclosure to Third Parties.

Change No. 2 – The RFP Cover Page, which also serves as the Non-Collusive Bidding Certification, is hereby revised and is attached. NOTE: This form must be filled out, signed, and submitted with your Proposal.

Change No. 3 – The RFP Title Page is hereby revised and is attached.

NEW YORK STATE THRUWAY AUTHORITY

200 Southern Boulevard
Post Office Box 189
Albany, NY 12201-0189

October 15, 2018

REQUEST FOR PROPOSAL

18C15 – Design, Construction, Financing, Operation and Maintenance of 27 Service Areas on the New York State Thruway	Inquiries To: Mari-Ann Brower (518) 436-3161 or E-mail: NYSTA-Purchasing@thruway.ny.gov
Time and Due Date of Proposal Submission: 3:00 P.M. [EST] EDT , [February 14] March 14 , 2019	Time and Date of Pre-proposal Meeting: 1:00 P.M., EST, November 13, 2018
Contract Period: Group 1 - January 1, 2020 (at 12:01 AM) and expire December 31, 2052 (at 11:59 PM) Group 2 – January 1, 2023 (at 12:01 AM) and expire December 31, 2052 (at 11:59 PM)	

INSTRUCTIONS

Attach this form to the front of your proposal.

Indicate whether or not your firm is certified by NYS as a Minority or Women Owned Business Enterprise by circling yes or no.

Circle one: Yes No

Indicate whether or not your firm is proposing a joint venture by circling yes or no.

Circle one: Yes No

Complete all information below, including signature, to acknowledge your understanding and acceptance of the provisions of the Non-Collusive Bidding Certification as indicated at the bottom of this document.

The Signatory to this document must be authorized to bind the proposing firm contractually.

_____	_____	
Firm Name	Federal Tax ID No.	
_____	_____	
Street Address	City/State/Zip	
_____	_____	
Area Code/Telephone (800 if available)	Fax	_____
		E-mail
_____	_____	
Print Name	Title	
_____	_____	
Signature	Date	

NON-COLLUSIVE BIDDING CERTIFICATION

By submission of this bid, each bidder and each person signing on behalf of any bidder certifies, and in the case of joint bid, each party thereto certifies as to its own organization, under penalty of perjury, that to the best of his/her knowledge and belief:

- 1) The prices of this bid have been arrived at independently, without collusion, consultation, communication, or agreement, for the purposes of restricting competition, as to any matter relating to such prices with any other Bidder or with any competitor; and
- 2) Unless otherwise required by law, the prices which have been quoted in this bid have not been knowingly disclosed by the Bidder and will not knowingly be disclosed by the Bidder prior to opening, directly or indirectly, to any other Bidder or to any competitor; and
- 3) No attempt has been made or will be made by the Bidder to induce any other person, partnership or corporation to submit or not to submit a bid for the purpose of restricting competition.

New York State Thruway Authority



Request for Proposals

DESIGN, CONSTRUCTION, FINANCING, OPERATION AND MAINTENANCE OF 27 SERVICE AREAS ON THE NEW YORK STATE THRUWAY

RFP No: 18C15
Request Issued: October 15, 2018
Proposals Due: ~~February 11, 2019~~ March 14, 2019