

**New York State Thruway Authority
RFP #18C15
Design, Construction, Financing, Operation
and Maintenance of 27 Service Areas
on the New York State Thruway**

**Authority Responses to Written Questions – Round 8
May 13, 2019**

On October 15, 2018, the New York State Thruway Authority (“Authority”) issued a Request for Proposals as amended by Addendum No. 1 dated November 8, 2018, Addendum No. 2 dated December 21, 2018, Addendum No. 3 dated December 27, 2018, Addendum No. 4 dated January 25, 2019, Addendum No. 5 dated January 29, 2019, Addendum No. 6 dated February 25, 2019, Addendum No. 7 dated February 27, 2019, Addendum No. 8 dated March 28, 2019, Addendum No. 9 dated April 3, 2019, Addendum No. 10 dated April 5, 2019 and Addendum No. 11 dated April 11, 2019 and Addendum No. 12 dated April 25, 2019 (RFP) for Design, Construction, Financing, Operation and Maintenance of 27 Service Areas on the New York State Thruway. Pursuant to the RFP, all prospective Proposers were given an opportunity to submit written questions concerning this RFP to the Authority by May 1, 2019. Potential Proposers were also given an opportunity to address additional questions at the Pre-Proposal Conference held on November 13, 2018.

The Authority received the following questions between the dates of February 23, 2019 through May 1, 2019, and submits the following responses in accordance with Section 1.2 of the RFP.

Q1: Why can't the NYS Randolph Sheppard Blind Vendors run the convenience stores on the Thruway?

A1: The RFP seeks innovative solutions to modernize the Service Areas. While the Operator will be required to provide all Contract Services described in the RFP, the RFP affords Proposers flexibility as to how they accomplish this.

Q2: Are vending machines going to be included in the plans for ALL the proposed rest stops or are other services going to be offered instead? Will the vending machines be prominently placed? And what is meant by “if applicable” in addendum 6 when referring to vending?

A2: The RFP is not prescriptive as to the number or location of vending machines to be furnished except that at least one ATM must be furnished at each Service Area. “If applicable” means that the requirements of RFP Section 2.2.1 B.7 apply if the Operator provides vending at that Service Area location.

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Q3: Why was addendum #6 added to the contract 3 days before the end of the question period?

A3: In order to allow Proposers time to submit additional questions, the question period was extended to April 11, 2019 with Addendum No. 7 issued February 27, 2019. The question period was further extended to May 1, 2019 with Addendum No. 12 issued April 25, 2019.

Q4: E-1 forms have the potential to be multiple pages long. Given the overall technical proposal page restriction, are we correct to assume that the E-1 Forms do not count towards the 75-page limit?

A4: The E-1 forms do not count toward the 75 page limit.

Q5: Can you please provide editable versions of all forms required to be submitted with the proposal? Including but not limited to:

- RFP Cover Page / Non-Collusive Bidding Certification;
- Form E-1 (Past Performance);
- Form Q-1 Proposer and Team Member Information.

A5: Fillable versions of Form E-1, “Past Performance” and Form Q-1, Proposer and Team Member Information will be provided. Both are available on the Authority’s Service Area RFP webpage at: <https://www.thruway.ny.gov/external/service-area-rfp/index.html>, listed under Thruway Services Area RFP Documents. A fillable version of RFP Cover Page/Non-Collusive Bidding Certification will not be provided.

*******End of Questions*******