New York State Thruway Authority RFP #18C15

Design, Construction, Financing, Operation and Maintenance of 27 Service Areas on the New York State Thruway

January 25, 2019

ADDENDUM NO. 4

Notice is hereby given that the following Addendum No. 4 shall be made part of RFP #18C15 issued by the Authority on October 15, 2018 as amended by Addendum No. 1 dated November 8, 2018, Addendum No. 2 dated December 21, 2018 and Addendum No. 3 dated December 27, 2018 (the "RFP").

Each Proposer shall acknowledge receipt of this Addendum No. 4 in the cover letter submitted as part of their Proposal.

Addendum No. 4 consists of the following change to the RFP:

NOTE: Material to be deleted is in [-], material to be added is in bold and underlined.

RFP Section 4.3- Evaluation/Criteria is hereby changed as follows:

Section 4.3 - Evaluation/Criteria

The Evaluation Committee will evaluate each Proposal (that the Authority determines to be responsive to the RFP requirements) to determine which Proposal offers the "best value" to the Authority using the criteria for selection set forth below, [not necessarily in] having the priority order specified below in this Section 4.3:

- A. Redevelopment Plan;
- B. Quality, variety, and methodology of services based on tenant and operational plans;
- C. The qualifications and availability of the Proposer's lead person(s) and other staff who would be assigned to provide services to the Authority;
- D. Demonstrated record of the Proposer's experience, capability to perform required services and project understanding;
- E. Recommended Services and Revenue, if applicable;
- F. Capital [Investment and Renewal and Replacement Plan] Plan; and
- G. Fee Proposal.

For purposes of this RFP, items 4.3 A-E above constitute the Proposer's "Technical Proposal."

In determining the value offered to the Authority by Proposals, the three separate parts of the Proposals have the following importance in order (from highest to lowest importance):

- 1. Technical Proposal (see Section 3.1.2)
- 2. Fee Proposal (see Section 3.1.3 B.)
- 3. Capital Plan (see Section 3.1.3 A.)

In addition, the criteria for evaluating the Technical Proposal have the following importance in order (from highest to lowest importance, except that the technical evaluation criteria denoted in D. and E. below are of equal importance to each other):

- A. Redevelopment Plan
- B. Quality, variety, and methodology of services based on Tenant Plan and Operational Plan
- C. Demonstrated record of the Proposer's experience, capability to perform required services and project understanding
- D. <u>The qualifications and availability of the Proposer's lead person(s) and</u> other staff who would be assigned to provide services to the Authority
- E. Recommended Services and Revenue

END OF CHANGES